



## **Polarion Software Knocks it out of the Park with Record First Quarter ALM Sales Growth and Strategic Customer Wins**

**Alameda, CA (April 30, 2010)** – Polarion Software, a leader in application lifecycle management and requirements management and a disruptive force in the software marketplace, announced today it has once again achieved record growth for its ALM business, with sales for the first quarter of Fiscal 2010 soaring more than 70 percent over the first quarter of Fiscal 2009.

"We're showing excellent sales growth across all products, with particularly strong performance in our ALM licensing this quarter" said Hanspeter Siegrist, Polarion Software chairman.

The company welcomed to its growing global customer base significant new brand-name additions including Daimler Benz, Fujitsu, and Vodafone. Computer Science Corporation (CSC), one of the world's largest IT service companies has also selected Polarion ALM as a key lifecycle management component for its Insurance Factory product suite, aimed at the global insurance vertical.

In conjunction with the news of its record sales performance, Polarion Software also announced today its addition to the United States GSA Schedule, allowing it to more effectively and efficiently serve its growing number of US Government customers.

"The market is quickly moving to replace expensive, outdated and proprietary ALM systems from IBM/Rational, Serena Software and MKS with Polarion's 100 percent web and open source-based solution," says Stefano Rizzo, Polarion Software Vice President of Product Management. "Polarion's fresh approach to the ALM market, combined with its ground-breaking Web-based software engineering is killing off these ALM dinosaurs. The recession only served to accelerate the demise of traditional ALM vendors in the enterprise. Now, as companies once again begin to invest in software development, they are choosing to spend their valuable budget dollars on open systems that offer inherent collaboration and process control for distributed teams and rapid return on investment," said Stefano Rizzo, Polarion Software Vice President of Product Management.

### **About Polarion Software**

Polarion Software is a global leader in the field of Requirements Management and comprehensive ALM software solutions and services. With over 750,000 users globally and hundreds of Fortune 1000 organizations; Polarion provides companies with fully integrated, web-based solutions to lower costs and increase efficiencies while replacing legacy client server dinosaurs with disruptive low prices sourced via multiple channels for ease of purchase, installation, and customer support. For more information, visit [www.polarion.com](http://www.polarion.com).

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